

# Jobs To India: 94 More Jobs To Go By End Of 2007

Scottish Widows Senior Management has today announced that it is to press ahead with its Offshoring Plans and move a further 94 roles from Edinburgh to sites in India by the end of the year. This would bring the total number of Scottish Widows jobs offshored up to 500, though as the Company has admitted to LTU, the final number could still be much higher as approximately 30% of roles could ultimately be suitable for offshoring.

The areas the Company considers roles may be suitable for offshoring this year include:

- **Central Pensions Transfer Unit**
- **Corporate PAS (NUPC)**
- **Corporate Exec**
- **Final Salary Team**

It has also said that it will look again at areas that have already been subject to offshoring.

It is likely that the first tranche of roles going to India will take place in the summer.

The Company has reiterated that it has no appetite for transferring roles involving

'proper' customer contact offshore and this clearly recognises the disastrous consequences experienced around the group where customer-facing work has already been transferred. The company's current lack of appetite however is no guarantee that ultimately these roles will not be considered.

With staff costs in India one-sixth of those in the UK it is not surprising that work can be done more cheaply offshore. But the obvious question is why stop at a few hundred jobs if the savings are that great? Why not move a thousand or more? The reality is that the savings to the Company from exporting only a few hundred jobs is a drop in the ocean and we believe this process will continue unless stopped.

Whilst Scottish Widows has a good track record on redeploying staff displaced by offshoring and has said it does not expect any job losses from among the permanent workforce as a result of this further transfer of work, it is important to point out that this does not constitute a guarantee of no compulsory redundancies.

Only LTU saw the danger signals and has been campaigning against the Group's policy of exporting jobs from day one. LTU can be relied upon to keep up the pressure and not simply posture once announcements are made.

LTU is campaigning for Lloyds TSB jobs to be kept in Britain, but we need your support. If you are not already a member of LTU then join today to help our Campaign.

#### Newsletters by Email

LTU provides members with the opportunity to receive newsletters by Email.

We will send all newsletters for your area direct to you on the day they are sent to members by post giving you authoritative, immediate information on the issues that matter.

To register for this service all you need do is email us at [24hours@ltu.co.uk](mailto:24hours@ltu.co.uk) with the subject line "Newsletters and your membership number (your file or payroll number)" or phone on 01234 262868. We'll do the rest.

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